

## January 2013

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Data to come

## February 2012

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### 13 February

- [MAF sustainable farming fund](#) applications close (<\$25,000 and phase II applications for >\$25,000)

### 16 February

- [Marsden Fund](#): Preliminary Proposals Due (Guidelines available from mid November)

### 20 February

- [Royal Society of New Zealand](#): 2012/2013 New Zealand/Germany Science and Technology Programme
- Ministry of Science and Innovation ([MSI Portal](#)) opened

## March 2012

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### 8 March

- [Royal Society of New Zealand](#): New Zealand-Japan Scientist Exchange Programme - Postdoctoral Fellowship and Exchange of Scientists

### 19 March

- [Fulbright New Zealand](#): Specialist Awards, Travel Awards

### 20 March

- [Royal Society of New Zealand](#): 2012-13 New Zealand-Germany Science and Technology Programme

### 21 March

- [Royal Society of New Zealand](#): Charles Fleming Fund - Senior Scientist Award, Publishing Award

## April 2012

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### 3 April

- [Ministry of Science and Innovation 2012 investment round](#): Proposals due (noon) – Energy & Minerals, Health & Society

### 4 April

- [Ministry of Science and Innovation 2012 investment round](#): Proposals due (noon) – Environmental and High Value Manufacturing & Services

### 5 April

- [Ministry of Science and Innovation 2012 investment round](#): Proposals due (noon) – Biological Industries and Hazards & Infrastructure

### 19 April

- MAF Primary Growth Partnership Round 7 applications close: For information on PGP please visit <http://www.maf.govt.nz/agriculture/funding-programmes/primary-growth-partnership.aspx>

### End April

- [MAF sustainable farming fund](#) results announced

## May 2012

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### 1 May

- RSNZ - [MacDiarmid Emerging Scientist Prize](#)
- Waste Minimisation Fund opens - <http://www.mfe.govt.nz/issues/waste/waste-minimisation-fund/index.html>

## June 2012

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### Early June

- PGP Round 7 results announced by MAF

## 19 June

- Waste minimisation fund closes (4pm) <http://www.mfe.govt.nz/issues/waste/waste-minimisation-fund/index.html>

## 27 June

- [Marsden Fund](#): Closing date for full proposals (Guidelines available from mid November)

## 29 June

- [Royal Society of New Zealand](#): James Cook Research Fellowship closing date

## July 2012

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### July – September quarter

- NZTE International Growth Fund applications for 2013 expected to open: <http://www.nzte.govt.nz/find-funding-assistance/pages/international-growth-fund.aspx>

## 31 July

- Department of Internal Affairs: [Winston Churchill Fellowship for Travel](#) closes

## August 2012

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### 1 August

- NZ Vice-Chancellors' Committee: [Claude McCarthy Fellowship](#)

## September 2012

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## October 2012

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### 24 October

- [Marsden Fund](#): Results announced

November 2012

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TBA

December 2012

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TBA

## Further Information on funders

### **Ministry of Science and Innovation**

To qualify for funding from MSI, your business must:

- be a person or entity that is in business and resident in New Zealand.
- not be an entity established under the Education Act 1989, Crown Research Institutes Act 1992, Local Government Act 2002 or the New Zealand Public Health and Disability Act 2000; or an entity that is 50 per cent or more owned by one or more of those types of entities.

**Technology Development Grants** support businesses with a good track record in R&D that spend a significant proportion of their revenue on research. The Grant reimburses 20 per cent of eligible R&D expenditure on a business's R&D programme, up to \$2.4 million (excl. GST) a year.

Businesses have to meet the following eligibility criteria:

- They must have an average annual R&D intensity (eligible R&D expenditure divided by revenue) of at least five per cent over the past three years
- They must have average annual operating revenues of at least \$3m over the past three years
- They must be a person or entity that is 'in business' and resident in New Zealand, and must not be an entity established under the Education Act 1989, Crown Research Institutes Act 1992, Local Government Act 2002 or the New Zealand Public Health and Disability Act 2000, or be or an entity that is 50 per cent or more owned by one or more of those types of entities.

For more information please email [investments@msi.govt.nz](mailto:investments@msi.govt.nz) or contact your Investment Manager.

**Technology Transfer Voucher.** The Technology Transfer Voucher helps businesses work with research organisations on research and development (R&D) projects. The Technology Transfer Voucher is part of the Government's 2010 Budget, which injected another \$234 million in to business R&D over four years.

The voucher is available to businesses that need external expertise to answer their R&D questions.

Vouchers are aimed at businesses requiring R&D expertise in high value manufacturing and services as this sector is being targeted by Government for economic growth.

Fourteen accredited R&D partners provide research expertise in these areas:

- Novel materials, manufacturing and applications.
- Health and medical technologies.
- Information, communications and digital technologies.
- Agri-technologies

The voucher scheme could be useful if:

- The business is based in New Zealand
- The business develops products or enhances existing ones
- You need external expertise for your R&D project
- Your business is working with a research organisation on a significant project, especially for the first time.

### **Expert funding.**

The MSI expert scheme aims to grow capability by partially funding the costs for an expert to work on a technically challenging R&D project.

The expert will either provide:

- specialist technical expertise for the R&D project or
- experience in commercialising the results of research to better define or target a future R&D project.

MSI expert funding should result in new products, processes or services being commercialised by the company.

Investments will be made in a range of businesses, from start-ups to mature organisations.

MSI expert funding covers 50 per cent of the expert's costs. Payment is made to the business employing the expert.

### **Global Expert.**

MSI's Global Expert service connects New Zealand businesses with experts who can help progress smart business ideas and solve technical or market related challenges.

MSI is connected to some of the world's brightest minds, through international business and corporate networks, globally recognised universities, government and scientific institutes. If there's an expert out there that can help, Global Expert will find them.

Your business need is matched with the best experts to:

- evaluate new ideas, technologies and market opportunities
- guide and accelerate product / process development
- solve technical challenges
- find new suppliers – in New Zealand and internationally

### **What does Global Expert cost?**

Subsidised fees to all New Zealand registered businesses are:

- New Zealand search: \$495 + GST
- International search: \$1995 + GST (includes New Zealand search)

Businesses who find a technical expert through Global Expert are eligible to apply for:

- fully funded expert fees: up to \$2,000 + GST
- further expert funding on a matched 50/50 basis through other MSI business funding opportunities

Please note funding towards the costs of an expert is subject to MSI's funding criteria for business.

## **Research partnerships**

This scheme addresses industry development bottlenecks that affect a range of companies and industries. MSI encourages proposals that are industry-led and that have the broad objective of transforming sectors where there are no existing partnerships.

MSI provides matching funding for research carried out by partnerships of research users working with research providers. Funding in this area was previously invested through research consortia.

### **Who is eligible?**

Partnerships must have at least two research users (or an industry representative body), and include one or more research organisations (for example, a Crown research institute, university, or other research organisation). A research organisation can be either a member of the partnership, or contracted by the partnership.

Partnerships may include foreign-owned organisations, provided that the partnership can demonstrate that the proposed research will benefit New Zealand.

Partnerships can submit a proposal to MSI at any time while the RFP is in force. Contact [investments@msi.govt.nz](mailto:investments@msi.govt.nz) for more information.

### **Assessment criteria**

Partnerships must identify specific research and development activities that:

- address a specific user problem or opportunity for which solutions are likely to increase productivity and profitability
- incorporate clearly defined pathways to implementation and commercialisation for their intended research outcomes, and
- build the user's research, science, and technology capability and innovation potential.

The relevant section of the [New Zealand Gazette](#) (pages 1006-1008) can be found here.

MSI's Science Board will assess eligible proposals against the following criteria:

- outcome benefit to New Zealand

- research, science, and technology benefits to New Zealand
- implementation pathway
- ability to deliver research, science and technology outputs.

To meet these criteria, a partnership should be able to demonstrate appropriate governance and IP arrangements, financial stability, and robust management structures.

### **Contracting**

MSI will contract with partnerships whose proposals are approved by the Science Board. Before contracting, MSI will carry out due diligence.

MSI will match partnership funding of a minimum of \$500,000 per annum. Contributions from Crown Research Institutes, universities, and local and central government are not eligible.

MSI will match the partnership's cash contribution on a dollar-for-dollar basis. Above \$2.5 million per annum, MSI's co-funding may be below this ratio. MSI will not match in-kind, non-cash contributions.

### **Further information**

Email [investments@msi.govt.nz](mailto:investments@msi.govt.nz) with any enquiries about partnerships.

## **Vision Mātauranga Capability Fund**

This fund invests in research activities that contribute to unlocking the science and innovation potential of Māori knowledge, resources and people.

The Vision Mātauranga Capability Fund is a valuable investment platform that supports the Vision Mātauranga policy.

The Vision Mātauranga policy aims to unlock the science and innovation potential of Māori knowledge, resources and people for the environmental, economic, social and cultural benefit of New Zealand.

The Fund was established in 2010. Details about the next funding round will be made available in 2012.

### **Aims of the Vision Mātauranga Capability Fund**

The Fund is designed to:

- Support the development of researchers to undertake work that relates to the four Vision Mātauranga policy themes.
- Invest in research activities that contribute to unlocking the science and innovation potential of Māori knowledge, resources and people.
- Develop mechanisms that build and develop research communities capable of delivering Vision Mātauranga research outcomes.

- Ensure quality engagement between the science system, stakeholders, and users of Vision Mātauranga research and other research outcomes. Quality engagement will lead to knowledge sharing and technology transfer.

[Vision Mātauranga policy themes.](#)

### **Indicators of success**

The Vision Mātauranga Capability Fund will contribute to projects and initiatives relevant to the themes of Vision Mātauranga that will:

- Increase and strengthen the community of researchers, stakeholders and research users who have the knowledge to unlock the innovation potential of Māori knowledge, resources and people.
- Foster effective technology transfer from the science system to stakeholders and research users
- Develop networks between the science system, stakeholders and research users that lead to knowledge sharing and technology transfer.

## **MSI Key Partners.**

### **MSI NZTE Regional Business Partners**

The regional business partners are part of a network of organisations across the country. They help businesses access information, funding, training and development services.

The network was set up by the Ministry of Science and Innovation (MSI) and New Zealand Trade and Enterprise (NZTE) and to support business growth and innovation in New Zealand's regions.

The regional business partner network makes it easier for small business owners and managers to understand what steps they should take to grow their business, and where to find information and assistance to do so.

### **How the regional business partners can help businesses**

There are two key areas where regional business partners can help:

- Capability development
- Research and Development (R&D).

### **Capability development**

Regional business partners will assess your business and direct you to suitable training courses, advisors, information and other public and private services that meet your particular development needs. In some cases you may qualify for a partial subsidy, in the form of a voucher, to help pay for the cost of services that will help you build your management capabilities.

## **R&D**

Business R&D is a key driver of innovation, business success and economic growth. Good ideas can lead to new products and services, smarter ways of doing things and a point of difference that sets businesses apart.

Regional Business Partners provide a range of MSI business support services to help business grow through all stages of R&D – whether a small start up or a large established exporter. Funding can range from \$1,000 to \$1,000,000 plus.

### **Regional Business Partners directory**

#### **Northland**

Enterprise Northland

Phone: + 64 9 470 0241

Email: [wayne@enterprisenorthland.co.nz](mailto:wayne@enterprisenorthland.co.nz)

Website: [www.northchamber.co.nz](http://www.northchamber.co.nz)

#### **Auckland South**

Paul Robinson - R&D Advisor

Phone: +64 (0)9 354 0095

Email: [paul.robinson@aucklandnz.com](mailto:paul.robinson@aucklandnz.com)

#### **Auckland West and Central**

Tony Vujnovich - R&D Advisor

Phone: +64 (0)9 354 0068

Email: [tony.vujnovich@aucklandnz.com](mailto:tony.vujnovich@aucklandnz.com)

#### **Auckland North**

Chris Lock - R&D Advisor

Phone: +64 (0)9 354 0059

Email: [chris.lock@aucklandnz.com](mailto:chris.lock@aucklandnz.com)

#### **Waikato**

Innovation Waikato

Peter Maxwell

Phone: +64 7 857 0500

Email: [peter@innovationwaikato.co.nz](mailto:peter@innovationwaikato.co.nz)

Website: [www.innovationwaikato.co.nz](http://www.innovationwaikato.co.nz)

#### **Bay of Plenty**

Tauranga Chamber of Commerce

Amanda Gilbertson

Phone: +64 27 652 5569

Email: [amandag@innovationwaikato.co.nz](mailto:amandag@innovationwaikato.co.nz)

Website: [www.tauranga.org.nz](http://www.tauranga.org.nz)

#### **East Coast**

Gisborne Chamber of Commerce

Brett Johnston

Phone: +64 6 863 0384

Email: [business@gisborne.org.nz](mailto:business@gisborne.org.nz)

Website: [www.gisborne.org.nz](http://www.gisborne.org.nz)

### **Hawke's Bay**

Hawkes Bay Regional Council

Jenny Brown

Phone: +64 6 833 8049

Email: [JennyB@hbrc.govt.nz](mailto:JennyB@hbrc.govt.nz)

Website: [www.hbrc.govt.nz](http://www.hbrc.govt.nz)

### **Taranaki**

Venture Taranaki

Zara Ryan

Phone: +64 6 759 5165

Email: [zara@venture.org.nz](mailto:zara@venture.org.nz)

Website: [www.taranaki.info](http://www.taranaki.info)

### **Wanganui & Manawatu**

The BCC

Martin Goodyer

Phone: +64 6 353 3100

Email: [martin@thebcc.co.nz](mailto:martin@thebcc.co.nz)

Website: [www.thebcc.co.nz](http://www.thebcc.co.nz)

### **Wellington**

Grow Wellington

Phone: +64 4 382 0099

Fax: +64 4 382 0098

Email: [info@growwellington.co.nz](mailto:info@growwellington.co.nz)

Website: [www.growwellington.co.nz](http://www.growwellington.co.nz)

### **West Coast**

Development West Coast

Nelia Heersink

Phone: +64 6 768 1076

Email: [nelia@dwc.org.nz](mailto:nelia@dwc.org.nz)

Website: [www.dwc.org.nz](http://www.dwc.org.nz)

### **Nelson, Tasman, Marlborough**

Nelson Regional Economic

Development Agency

Liz Hegarty

Phone: +64 3 545 6858

Email: [liz@eda.co.nz](mailto:liz@eda.co.nz)

Website: [www.eda.co.nz](http://www.eda.co.nz)

### **Canterbury**

Canterbury Employers Chamber of Commerce

Rob Lawrence

Phone: +64 3 335 3177

Email: [robl@cecc.org.nz](mailto:robl@cecc.org.nz)

Website: [www.cecc.org.nz](http://www.cecc.org.nz)

## **Otago**

Dunedin City Council  
Ross Grey  
Phone: + 64 3 479 0181  
Email: [rgrey@dcc.govt.nz](mailto:rgrey@dcc.govt.nz)  
Website: [www.dunedin.govt.nz](http://www.dunedin.govt.nz)

## **Southland**

Venture Southland  
Alistair Adam  
Phone: + 64 3 211 1400  
Email: [alistair@venturesouthland.co.nz](mailto:alistair@venturesouthland.co.nz)  
Website: [www.southlandnz.com](http://www.southlandnz.com)

## **NZTE International Growth Fund**

The fund is targeted at businesses New Zealand Trade and Enterprise (NZTE) is working closely with on a plan to help them develop and grow. These are businesses that NZTE has assessed as being most likely to contribute to New Zealand's long-term growth, including through success internationally in the short to medium term.

We work closely with these businesses to develop an appropriate package of services to help them grow. This plan also outlines the expected economic benefits for New Zealand that will result from our support for each business.

An investment from the International Growth Fund would form one part of this tailored package of programmes and services.

Businesses that receive funding need to at least match the level of investment that NZTE makes through the fund. All investments from the fund are at NZTE's discretion and there is no guarantee a business will get financial support.

## **Other sources of funding**

New Zealand Venture Capital Association  
<http://www.nzvca.co.nz/Members.aspx?Category=Venture+Capital>

### **BioPacificVentures**

Internet: <http://www.biopacificventures.com>  
Email: [contact@biopacificventures.com](mailto:contact@biopacificventures.com)  
Total Funds Managed: \$100 million  
Minimum Investment: \$1 million  
Maximum Investment: \$10 million  
Funds Available for Investment: \$5 million  
Stage of Investment: Seed, start-up and early expansion  
Industry Preferences: Life Sciences with preference for human health, food, nutrition and agriculture focused investments  
Geographic Preferences: New Zealand and Australia  
Board Representation: Yes  
Contacts: Andrew Kelly, Executive Director  
Contact phone: (09) 369 9229  
Address: PO Box 6466, Wellesley Street, Auckland

### **Pioneer Capital Partners**

Internet: <http://www.pioneercapital.co.nz>

Email: randal.barrett@pioneercapital.co.nz  
matthew.houtman@pioneercapital.co.nz  
craig.styris@pioneercapital.co.nz  
shane.mcgregor@pioneercapital.co.nz  
Total Funds Managed: \$70m  
No. of Investments Made in the last 12 & 24 months: 2 and 4  
Current Portfolio Size: 7  
Minimum Investment: \$5m  
Maximum Investment: \$15m  
Stage of Investment: Expansion capital  
Industry Preferences: Broad but export focused  
Geographic Preferences: New Zealand originated  
Board Representation: Yes  
Contacts: Randal Barrett  
Contact phone: +64 9 304 0870  
Fax: +64 9 304 0871  
Address:  
PO Box 3837 Shortland Street Mail Centre Auckland New Zealand

### **Seed Co-Investment Fund**

The Seed Co-Investment Fund (the Fund) is managed by The New Zealand Venture Investment Fund Ltd (NZVIF), and is an equity investment fund aimed at small to medium sized businesses at the seed and start-up stage of development that have strong potential for high growth.

The key objectives of the Fund is to enhance the development of angel investor networks, stimulate investment into innovative start-up companies, and to increase capacity in the market for matching experienced angel investors with new, innovative start-up companies.

The Fund commenced in July 2005 and provides \$40 million of matched seed funding to support the further development of early-stage investment markets through a co-investment fund alongside selected Seed Co-Investment Partners.

#### Key Features of the Seed Co-investment Fund

- A total of \$40 million will be available for investment through the Fund over a 5-6 year period;
- The Fund will operate for a period of 12 years in total, with an expected investment period of 5-6 years;
- Seed-stage and start-up investments will be eligible for the Fund;
- Investment alongside selected private investor groups ("approved co-investors");
- \$4 million total per co-investment partner;
- Investments through the Fund would be limited to a maximum investment of \$250,000 in any one company or group of companies; with the possibility of another \$250,000 in follow-on capital at the discretion of NZVIF;
- 50/50 matching private investment is required for the Fund to invest;
- To act as a direct investor on the same terms as the co-investment partner;
- Any investments must be made in New Zealand businesses. A New Zealand business is defined as having the majority of assets and employees in New Zealand at the time that the initial investments is made;
- To act as a direct investor on the same terms as the co-investment partner;
- The Fund will exclude investment in property development, retailing, mining and hospitality industry businesses.

For further information please contact Richard Palmer, Investment Director on

Tel: 09 951 0170 or Email: [venture@nzvif.co.nz](mailto:venture@nzvif.co.nz)

## **Envirolink**

<http://www.envirolink.govt.nz/>

Envirolink is a regional council driven funding scheme, with funds administered by the [Ministry of Science and Innovation \(MSI\)](#). Envirolink commenced on 1 December 2005 in trial form and is now a well-established investment scheme. Investment funding of \$1.6 million (excluding GST) per annum is available to Regional Councils to contract government-funded research organisations to transfer environmental research knowledge.

The scheme's objectives are to:

- improve science input to the environmental management activities of regional councils
- increase the engagement of regional councils with the environmental RS&T sector
- contribute to greater collective engagement between councils and the science system generally.

The Envirolink scheme funds research organisations (Crown Research Institutes, universities and some not-for-profit research associations) to provide regional councils with advice and support for research on identified environmental topics and projects. The scheme aims to support regional councils in two areas of environmental management: adapting management tools to local needs, and translating environmental science knowledge into practical advice.

There may be some applicability of this fund to the aquaculture industry.

## **Waste Minimisation Fund**

The Waste Minimisation Fund (WMF) helps fund waste minimisation projects. The purpose of the fund is to increase resource efficiency, increase reuse, recovery and recycling, and decrease waste to landfill.

The Minister for the Environment has set criteria for the Waste Minimisation Fund. Only projects which promote or achieve waste minimisation, including the reduction of waste and the reuse, recycling and recovery of waste and diverted material will be eligible.

Each year there will be two opportunities/funding rounds to submit an application to the fund.

### **Criteria**

#### **Eligibility – Waste Minimisation Projects**

1. Only waste minimisation projects are eligible for funding. Projects must promote or achieve waste minimisation. Waste minimisation covers the reduction of waste and the reuse, recycling and recovery of waste and diverted material. The scope of the fund includes educational projects that promote waste minimisation activity.
2. Projects must result in new waste minimisation activity, either by implementing new initiatives or a significant expansion in the scope or coverage of existing activities.

3. Funding is not for the ongoing financial support of existing activities, nor is it for the running costs of the existing activities of organisations, individuals, councils or firms.
4. Projects should be for a discrete timeframe of up to three years, after which the project objectives will have been achieved and, where appropriate, the initiative will become self-funding.
5. Funding can be for operational or capital expenditure required to undertake a project.
6. For projects where alternative, more suitable, Government funding streams are available (such as the Sustainable Management Fund, the Contaminated Sites Remediation Fund, or research funding from the Foundation for Research, Science and Technology), applicants should apply to these funding sources before applying to the Waste Minimisation Fund.
7. The applicant must be a legal entity.
8. The fund will not cover the entire cost of the project. Applicants will need part funding from other sources.
9. The minimum grant for feasibility studies will be \$10,000.00. The minimum grant for other projects will be \$50,000.00.

## **Assessment Criteria**

### **Project Benefits**

1. Preference will be given to projects that collectively give the largest net benefit over time. The assessment of the effectiveness of projects will include the extent to which the projects can demonstrate:
  - likelihood of success;
  - reduction of harm to the environment;
  - reduction in the volume of waste disposed of;
  - economic, environmental, social or cultural benefits;
  - longer term benefits after the completion of the project.
2. Projects will be assessed for their strategic value in achieving the purpose of the fund. Strategic value means the likely ability of projects to act as catalysts that enhance and extend the uptake of waste minimisation.
3. The degree of partnership and cross-sectoral collaboration will be taken into account in assessing the strategic value of proposals.
4. The level of funding from other sources will be taken into account. Shared funding is preferred.

### **Project Delivery**

5. The applicant must demonstrate:
  - ability to deliver the project;
  - how the project will achieve its goals;
  - how the effectiveness of the project will be monitored, evaluated and reported;
  - if and how the project will be used to promote waste minimisation to the wider public;
  - if and how the project will continue after funding ends and become self-sustaining, particularly if the funding is for the establishment phase of a longer term project